

BOOKS FOR
AFRICA
2003
ANNUAL REPORT

THE PRICELESS GIFT OF LEARNING



BOOKS
FOR
AFRICA

WWW.BOOKSFORAFRICA.ORG



Mugambe's family thank you on behalf of them as far as the school is concerned though the books are not yet delivered but I hope it will be in advance. Thanks for your kind generosity. Lastly I wish them a happy star # - they will enjoy...



Dear Friends,

It's been another great year at Books For Africa! As we look back on 2003 we see many great accomplishments in our continuing efforts to ship more and more donated books to schools and libraries in Africa, and we are pleased to showcase some of these accomplishments for you in this year's annual report. Specifically, in 2003 Books For Africa shipped 55 containers of books (approximately 1.4 million) valued at over \$18 million. And with our first ever shipment to the Democratic Republic of Congo, this brings to 23 the total number of African countries served by BFA since its establishment in 1988. None of this would be possible without the support of our many, many donors. Your support and efforts for the children of Africa are greatly appreciated as we continue in our core mission of working to end the book famine in Africa.

Additional achievements accomplished in 2003 include the signing of a formal partnership with the United Nations Educational, Scientific, and Cultural Organization (UNESCO); the completion of the Malawi Project to place reference libraries in all 800 secondary schools in that country; execution of a \$96,000 grant from USAID to ship 12 containers of books; and much, much more.

So what do we have to look forward to in 2004? We at BFA are pleased to formally unveil our new Kilimanjaro Society. You will see in this year's annual report a listing of the charter members of the Kilimanjaro Society. Thank you to these supporters of Books For Africa, and please consider joining as a charter member of the Kilimanjaro Society in 2004. Kilimanjaro Society members are those supporters of BFA who provide \$1,000 or more in annual financial support to the organization. Kilimanjaro Society members will take the lead as BFA hosts the visit of the President of Rwanda to Minnesota in April of 2004, and also as BFA celebrates the shipping of its 10 millionth book later this year.

Join us this coming year – as individuals and as organizations – in supporting exciting projects that will bring millions and millions of more books to schools and libraries across Africa. Education is the great equalizer in this world, helping people everywhere to rise above adversity and history. BFA can help in this great effort for the children of Africa, but only with your help.

Sincerely,

Lane Ayres
President

Pat Plonski
Executive Director



03 HIGHLIGHTS

On July 1, 2003, Books For Africa completed its 2003 Fiscal Year. A number of new milestones were reached. For FY 03, almost 1.4 million books valued at over \$18 million were shipped to schools, libraries, and universities throughout Africa. Books For Africa has served a total of 23 African countries and shipped over 9 million books since its establishment in 1988. Additional key accomplishments included the following:

A formal PARTNERSHIP AGREEMENT was signed with the UNESCO Division of the United Nations;

A SPECIAL GRANT of \$96,000 was secured from the EDDI Division of USAID to ship 300,000 books to 11 African countries;

The Malawi Project was completed, placing REFERENCE LIBRARIES IN ALL 800 SECONDARY SCHOOLS throughout this Southern African country in partnership with many local Rotary clubs, Rotary International, the U.S. State Department, and World Book Inc;

Signature of a special Memorandum of Understanding with the Leon H. Sullivan Foundation in Abuja, Nigeria to SHIP ONE MILLION BOOKS to Nigeria over the course of 24 months. BFA's participation in the Sullivan Summit in Nigeria also resulted in a greatly increased profile for BFA presenting potential collaborations with key organizations such as the African Development Bank; and

Development of a partnership with Campus Community Outreach to provide FINANCIAL SUPPORT for Books For Africa through internet book sales. Other key partnerships were developed with Minnesota Goodwill-Easter Seals, the Brother's Brother Foundation, the Bethany Foundation, the Aid to Africa Federation, and the University of Minnesota.



USAID & BFA PARTNER TO SHIP 12 CONTAINERS OF BOOKS TO AFRICA

Books For Africa was proud to partner with the EDDI Division of the United States Agency for International Development to ship 12 containers of books (approximately 300,000 books) to 11 African countries. BFA was the recipient of a \$96,000 USAID grant to ship schoolbooks, with special focus upon women's non-governmental organizations (NGO's) and schools serving girls. Under this special grant, books were shipped to Botswana, Cameroon, the Democratic Republic of Congo, Eritrea, Kenya, Namibia, Sierra Leone, Somalia, Tanzania, Uganda, and Zambia. Many of the recipients of these books were in poor, remote areas of Africa that have not been able to secure book donations from other sources.

BOARD OF DIRECTORS

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Vice President
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Erich Mische
Jerry Peterson
Neal Porter
David Schafer
Joe Selvaggio
Cynthia Luck Shearer
John Vreyens
Karen Nygren Wallin

"We have been trying to start a library for some time and with your generous donation to Zambia we benefited from it."

Sr. Pauline, Sister of Presentation, Mongu, Zambia

03 CONTRIBUTORS

INDIVIDUALS 7/1/02 – 6/30/03

KILIMANJAROS

\$4,200

Barbara Leibundguth

\$1,000-\$2,999

Frank Allocca
Lane Ayres & Marion McNurten
Frank Babka
Henry Bromelkamp
Rev. James Challancin
Jan Clymer
Vicki and Si Ford
Dr. Natalie Hahn
Pat and Eugenie Hoggard
Zinab Jebel
Daniel Loes
Jim and Marie Schafer
Cynthia Shearer
Thomas and Ancella Toldrian

\$500-\$999

Ronald Aminzade
Linda and Michael Bearinger
Russell Bremner
Howard Dahlheimer
Marla Kennedy
Judith Klingsick
James Lenfestey
Robert and Polly McCreia
Eunice Ordman
Bruce and Beverly Perry
Patrick Plonski and Judy
Hawkinson
Larry and Rhonda Sharpe
William Simpson
Richard and Lynn Voelbel
Christine Watkins
John Ziegenhagen
Frederick Zimmerman

\$250-\$499

Kojo Amoo-Gottfried
Gennady and Karen Bronshteyn
Donald and Sally Caldwell
Joan Duddingston
Stephen Dunker
John Jr. and Jean Ervin
Carol Gersmehl
David Goldberg
Robert Hathaway
Clark and Vonnie LaChapelle
Norman Linnell
Charles and Tara Maxwell
Joe Mefford
Robert B. Melin
Bradley and Lori Murphy
David Orenstein
Irene Qualters
Matilda and Robert Rupp
Charles Sado
Brian Scoles
Dennis and Barbara Senneseth

Alan Sickbert
William Simpson
Andrew Sisson and Karen Levine
Margaret and A. Neil Skinner
Robin Stryker and Scott Eliason

\$100-\$249

Mary Adams
Robert Aminzade
Louis Anderson
Anonymous
Mike Antonick
Frederick and Catherine Asher
Larry Bakken
Gunnar and Jacquelyn Balstad
Harv Bartz
Nicholas and Karen Basil
Betty Ann Bender
Robert and Pearl Bergad
Peter Bohacek and Kristen
Hansen
Karen Borre
Robin and Gregg Brooksbank
Richard Brusseau
Robert and Diana Carter
Carol Christenson
Charles and Nalongue Cogan
James Columbo
William Dant
Edward Dayton
Al and Ann DeBoer
Mark Deziel and Michelle Smith
Gena Doyscher
Paul Engh
Norma Jean Falink
Bill and Barbara Farnum
Cecilee and Walter Faster
Richard Feeney
Bruce and Betty Folkerth
Barbara Forster
B. Jean Fort
John Frey
Dan Froiland
Nona Goertz
Jane Granzow
Gary and Kathleen Hadley
Karen Hansen
James Hart
John and Jean Hedberg
Quentin and Sally Heimerman
Michael Henley and Randi Yoder
Jim Hinman
Ruth Hume
Nancy Johnson
Michael and Rita Kaufman
Virginia and Bob Kearney
Cynthia and Murry Kelly
Stan Kinkead
Barbara Klemme
Bruce Kraabel
Robert Kraske

Vicki Lansky
Dennis and Lynn Leger
Richard and Madeleine Linck
Robert and Kay Lohmer
Vern and Pearl Loken
Thomas Lowe
Dick Lundy
Daniel Luthringshauser
Francis Maddox
Elizabeth Malanaphy
Gordon Maltby and Lonnie
Loveness
Deane and Nancy Manolis
Elizabeth Marshall
Vivian Mason
Michael McCarthy
Deborah McDonald
Wendy and Malcolm McLean
Jim and Marilyn Meier
Michael Menzel &
Kathryn Iverson
Susanna Meyer
Caroline and Eugene Miller
Robert and Cynthia Minnihan
Phyllis Moen and Richard Shore
Devora and Kilian Molitor
Daniel and Leslie Mollner
Karl and Lora Neumeier
Steve and Anna Noran
Luanne Nyberg
Katharine and Joel Olah
Dave and Janet Olfe
Bernerd O'Neil
Doris Pagelkopf
J.C. and Arlene Pfeiffer
Suzanne Pietsch
Walter Pratt
Olugboyega and Sefietu
Ransome Kuti
Marilyn Robertson
Bobbiedine Rodda
Carolyn Sanford
Dave Schafer
Dennis Schapiro
Greta Sebald
Dale Snyder
Dr. and Mrs. John Soucheray
Stan Sroga
Scott and Jan Strandemo
Thomas St. Martin
Jon and Jane Stillman
Cassandra and Andrew Stillman
Art and Adrienne Summerfield
Joyce and S.D. Sundrum
Ronald and Margaret Tabar
Michael and Joy Tessmer
Michael and Doreen Trucano
John Vreyens
Carl Walden
Michael and Donna Wallace
David & Mary Ann Barrows Wark

Gerald Weatherall
Gary Weinstein
E.B. and Diane Williams
Ned W. Windmiller
Bernadette Wood

\$50-\$99

Betty Ann Addison
Michael Addy and Nancy
Johnson
Thomas Alexander
Mary Lou Alsin
Renner and Martha Anderson
Christina Arndt
Marge Bearinger
Carol Benkofske
Gloria Benson
Roger Betz
Laurence Bilek and Dorothy
Jeffries
Perry and Gertrude Blackshear
Victoria Bleise
Mary Booth
Mildred Brecker
Judith and Arnold Brier
Robert Briggs
Shannon Brown and Lance Cole
Charles Brown
Oscar and Julia Brumfiel
Susan Burke
Carol Byrne
Steven and Elizabeth Clarke
Mary Conway
Jim Cooper
Lawrence and Jane Snell Copes
Nancy Cosgriff
Georgiana F. Coughlan
Laura D'Ambrosio
Audrey Dammer
Dorothy Deetz
Timothy and Jacqueline de Vries
Jones
Brian Dill
Shirley A. Docken
Anne Dorweiler
Penny Edgell
John and Nancy Ella
Marilyn Elsenpeter
Robert and Susan Erickson
James Estes
Abby Farr-Petterson
Adrienne and Richard Ferriss
Warren Foshaug
S. Katherine Frazier
Adam Frederick and Cynthia
Carver
Steve and Michelle Fredericksen
Sy and Marjorie Friedman
Elaine Friedrich
Sandra L. Fuhr
Joseph and Susan Ganci

This listing is current as of June 30, 2003. Every effort has been made to insure its accuracy.

Barbara Gislason
Elizabeth Grant
Debbie Graves
Logan Gray
Alison Grey
Terri Greenfield
Michael Hackett
Rosalie Hall
Robert and Sally Hart
Joan Helmberger
Adele Hersey
Bernie and Ann Hess
George and Mary Dee Hicks
George and Mary Hoel
John and Eileen Holisak
Kathleen Hollander and Rodney Johnson
Aino M. Husen
James and Betty Jo Jacobs
James E. Jenson
Robert and Nancy Johnson
William and Jennifer Johnson
Eldon and Lois Johnson
Robert and Mary Jonason
Nancy and Elliot Karasov
Emma Kasiga
John and Andrea Kenny
Dan and Mary Louise Klas
Thomas J. Klas
Pat and Val Klett
Terry Jo Knutson
Robert Kowalczyk
Teresa Lambert
Vicky Lansky
John and Kathleen Laramy
Alma Limbach
John Lindley
Theresa Lippert
Doris and Scott D. Lothrop
Herb and Corrine Lundberg
Paula and George Mackey
Khawaja and Cynthia Mahmood
Donald Mains
Bob and Helen Mairs
Annabelle Maurer
Maureen McDonnell
Daisy McKinley
Patricia and Glen Medbery
Manuel Mendivil
Doug and Mary Menikheim
Susan Metoxen
Melvin and Joan Meyer
Shirley and Harold Miller
Maria Misgen
John and Linnea Miskowicz
John A. Muhlenpoh
Dale and Janice Mulfinger
Gordon and Christy Myers
Deb Nagurski
Robb Nelson
Doraine M. Olson

Lee Olson
Frank Parisi
Tom and Barbara Parry
Roselyn Pineault
Wayne and Ona Pinsonneault
Mary and Jonathan Preus
Lawrence H. Quist
Ari Bearinger Resnick
Norma Ressler
John and Barbara Risken
Fredric and Caralee Roberts
Gareth and Linda Roberts
Amos Rosenbloom
Jennie J. Ross
Claire Sanga
Duane Saunders
Donald and Mary E. Schilling
Connor and Kathryn Schmid
Laurie Schmidt
Walter Schwarz
Gerald Schwinn
Wendy E. Sharpe
Phyllis and Donald Shaw
Mike G. Sher
Nimi Singh
Karen and Warren Smallidge
Rebecca Somers
Andrea Stark
Nancy and Peter Stalland
Stephen and Susan Stedman
Robert and Mary Ann Stellmach
Kay Stickney
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Harold and Carol Teasdale
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Betty Winton
Ann Woods
Jill Woods
Sharon Woods
Darlene Zabel
David Ziegenhagen
Nancy Zingale

ORGANIZATIONS 7/1/02 – 6/30/03

\$162,812

Tew Foundation

\$45,000

Ghana Book Trust

\$32,000

EDDI USAID

\$8,000

Hagen Family Foundation

Horn Aid UK

House of Hope Presbyterian Church

Human Rights Focus

Irwin Andrew Porter Foundation

Margaret Rivers Fund

Medtronic Foundation

Patrick and Anna M. Cudahy

Fund

Rotary Club of Harrisburg

Rotary Club of S. St. Paul/Inver Grove

Rotary Club of Sun Lake

\$2,500-\$4,999

Alice M. O'Brien Foundation

City of St. Paul - Star Grant

EACSA

Follett Educational Services

Pax Christi Catholic Community

UNESCO (United Nations)

WEM Foundation

\$1,000-\$2,499

Alsadu

Campus Community Outreach

Carleton College

Friends of Nigeria

George Rogers Clark School

H. E. and Helen R. Warren

Foundation

Homedale Foundation

Katherine B. Nason Charitable

Lead Annuity Trust

Kelen Family Foundation

Kenya Book Trust

Kopp Family Foundation

Lerner Foundation

Rotary Club of Wayzata

St. Luke Presbyterian Church

Ten Times Ten Foundation

\$500-\$999

Center For Independent Artists

Prosource Educational Services

Rotary Club of Blaine/Ham Lake

Rotary Club of St. Cloud

Scandia/Marine Lions Club

Schooner Foundation

Stillwater Lions Club

Walden University-Sylvan

Learning Systems

\$250-\$499

African-American Catholic

Deacons

Big Screen Software

Hopkins West Junior High

School

King of Kings Lutheran Church

Medford High School

Okpella Development

Association

Rockford Lions Club

Sauk Centre Junior High

St. Joseph Church

MAJOR IN-KIND CONTRIBUTORS

World Vision

Up Front Productions

U.S. Departments of State

and Defense

Follett Educational Services

McGraw Hill

Office of the President of the

University of Minnesota

“The books are amazing. So many of them were brand new and from a variety of subjects. I received some editions in large numbers such that a teacher could assign books as a teaching aid to lead classes.”

Kelly Paige Stenhoff, Nangwa, Tanzania

A special thank you is in order to Rudy & Carol Sundberg for their generous donation of warehouse and office facilities, without which BFA could not operate.

Books For Africa would not be able to continue its mission without all the generous in-kind support from individuals and organizations too numerous to list. BFA ships exclusively donated books from numerous book donors-both large and small. Thank you to all.

BOOKS FOR AFRICA

253 East 4th Street, Suite 200
St. Paul, MN 55101 USA



*A simple name, for a
simple organization with
a simple mission:*

*We collect, sort, ship, & distribute
books to children in Africa.*

That's all we do.

Design Contributed by:
ADAM C. KING

P: 651.602.9844 F: 651.602.9848

WE'VE SENT MILLIONS MILLIONS of books MORE ARE NEEDED

Since 1988,
BOOKS FOR AFRICA
has SHIPPED almost
TEN MILLION BOOKS to
23 COUNTRIES throughout AFRICA.

BFA RECIPIENT
COUNTRIES & NUMBER
OF SHIPMENTS RECEIVED



Freight cost per container = \$9,500

Number of containers shipped in FY 2003 = 55

Number of readers per container = up to 625,000

Average cost per reader = 2¢

SUPPORT BOOKS FOR AFRICA

We are happy to present our program. Our books are on once-empty library shelves, in classrooms in rural schools, and in the hands of children who have never held a book. Children who are hungry to read, hungry to learn, hungry to explore their world in ways that only books make possible.

A CONTRIBUTION OF:
\$76 supplies 200 books
\$304 supplies 800 books
\$2,375 supplies 6,250 books
\$9,500 supplies a full container of 25,000 books

For additional information please call 651.602.9844 or visit our website at www.booksforafrica.org.

HOW TO HELP

BOOKS FOR AFRICA is a 501(c)(3) non-profit organization and all contributions are tax deductible donations.

IT COSTS ONLY
38¢
IN SHIPPING TO SEND A BOOK TO AFRICA.

CASH GIFTS

Your cash, check, or credit card gift to Books For Africa can be designated for a specific program or directed to where the need is greatest. All gifts are tax deductible, as specified by law. For your convenience, gifts by credit card can be made directly online at www.booksforafrica.org.

MATCHING GIFTS

Check with your employer about matching gifts. Many corporations and other organizations match employee donations dollar for dollar to the charity of the employee's choice.

GIFTS OF APPRECIATED STOCK

Books For Africa and you can benefit from gifts of stock (provided you have held the stock for 18 months or longer). You can eliminate capital gains taxes, avoid income tax on the gifted stock, and receive tax deductions for the full value of the stock.

WILLS AND OTHER PLANNED GIFTS

Books For Africa can be named a beneficiary in your will and receive other deferred gifts such as life insurance. These gifts are not subject to estate taxes.

SPEAKERS BUREAU

If your employer, club or group would like to learn more about Books For Africa's mission and work, please call 651-602-9844 or visit our website at www.booksforafrica.org.

VOLUNTEER OPPORTUNITIES

Books For Africa relies on volunteers to help sort and pack books, plan special events, produce publications, raise funds, and speak to groups. If you would like to put your special skill or talent to work for the children of Africa, please call us at 651-602-9844 or email bfa@booksforafrica.org.

STATEMENT OF FINANCIAL POSITION	2002	2003
ASSETS		
Current Assets	\$325,578	262,657
Net Property and Equipment	30,722	33,799
TOTAL ASSETS	\$356,300	296,456
LIABILITIES AND NET ASSETS		
Current Liabilities	39,479	38,711
NET ASSETS		
Unrestricted	179,259	130,856
Temporarily restricted	137,562	126,889
TOTAL NET ASSETS	\$316,821	257,745
TOTAL LIABILITIES AND NET ASSETS	\$356,300	\$296,456

STATEMENT OF ACTIVITY	2002	2003
SUPPORT AND REVENUES		
Tew Foundation contribution	\$172,500	\$160,812
Other contributions	464,508	524,295
Interest Earned	5,020	1,409
Warehouse/Office space contributed	67,420	67,420
Books contributed	9,161,568	17,567,028
TOTAL SUPPORT AND REVENUES	9,871,016	18,320,964
EXPENDITURES		
Program operating expenses - overseas	9,595,750	18,169,387
General and administrative expenses	118,448	160,396
Fundraising Expenses	49,388	50,257
TOTAL EXPENDITURES	9,763,586	18,380,040
CHANGE IN NET ASSETS	\$107,430	\$-59,076

EVERY DOLLAR COUNTS

Your credit limit: 30, 2003
 Copies of the full annual and 990 are available upon request. Financial statements and audited financial statements are available upon request. All figures are in US dollars. All figures are not necessarily audited in all years. Books, Children's, Community, Fundraising, Family, and Publishing. Based on 2003 per cent revenue split figures.